

2nd Newsletter



Our exciting JEM project continues successfully with our 2nd international meeting, hosted by UPTA, which took place on June 3rd and 4th in the amazing city of Granada.

What a perfect opportunity to share best practice in supporting new migrants in job seeking and employability as well as the ongoing outcomes of our programme.

Read on to catch up with our news!

UPTA "Enterprising...is your future"

Immigration is a key factor for the adequate socio-economic development of Spain. This is why the Spanish partner UPTA (Union of Self-Employed Professionals and Workers of Spain) presented their great programme "Emprender...es tu futuro" (Enterprising...is your future) during this meeting, which helps non-EU immigrant entrepreneurs who are planning to start their own business. UPTA focuses on providing them with legal or tax advice, necessary training, guidance and information tools to make them aware of their rights and obligations as a self-employed worker and to become integrated as citizens living and working in Spain.

On the one hand, the 10-session course "Creation and management of micro businesses" supports participants in planning initiatives and small business creation. On the other, the workshops entitled "Low-cost solutions for entrepreneurs" aim to offer information and tools to support more people to get involved in entrepreneurial activities with the least possible risk. Participants are enrolled in marketing, efficient management technique, basic finance with access to further finance courses.



450 people are currently benefiting from this project. As UPTA is nationwide and has a large number of offices all across Spain, visit [UPTA's website](#) to catch up on the news close to you!

1st Workshop: Supporting Migrants Entry into the Labour Market through Self-Employment

During the first part of the workshop, the group discussed the various barriers migrants are facing when trying to start their own business. Cultural issues were pointed out, such as the

Welcome to our 2nd Newsletter!

In this issue, we have news of our second international meeting in Granada, as well as the first outcomes of our project.

Partners



Intercambio, are an international team who encourage and promote lifelong learning for all. Their main aims are to provide networking opportunities for migrant to the UK, provide advice on career and training/study opportunities in the UK, and provide mentoring and coaching.



Greta du Velay is based in France in the beautiful Velay region. Greta is a network of public educational establishments which is part of the Ministry of education. Greta provides training to regional companies and supports the vocational integration of disadvantaged groups such as the unemployed, migrants and persons with disabilities.

stereotypes they are facing. Some of our participants were migrants themselves, therefore it was really insightful to get both the point of view of migrants and of locals during discussions.

Migrants are still struggling with the ever remaining "migrants steal jobs" cliché. An idea forever lingering in people's minds and even more anchored in countries facing a high unemployment rate. Focusing on the political context, it was noticed that some governments tend to make a difference between nationals and migrants when starting up a business. For instance, one participant explained that migrants in the UK are asked to prove they are not losing money in their business by providing a tax report each three years. Moreover, some migrants often come across a roadblock because they are living in their host country on a temporary basis with no rights.

By reflecting on those various challenges, the participants discussed constructive ideas on actions which could be taken to improve the support offered. Short-term interventions could be initiated to support migrants, step-by step in finding any kind of relevant help, support, and information, but also, longer-term it was believed we should inform children as early as possible about intercultural awareness in order to help migrants integrate more easily. The more aware people are, the easier it will be to improve the situation!

2nd Workshop: Coaching Skills for Trainers Supporting New Migrants in Job Seeking/Employability

During the 2nd part of the workshop, the partnership discussed mentoring & coaching tools used to support migrants in finding employment or starting their own business. It is important to break the ice at the beginning of sessions in order to set a secure environment and facilitate exchanges. There are many different tools available that can be used during sessions, depending on what the desired outcomes are.

Need to sort out priorities? Use the Jelly beans exercise! Need to get a clear view of ideas/thoughts? [Mind Mapping](#) is the tool for you! Don't know where to start? Set [SMART](#) (Specific, Measurable, Achievable or Attainable, Realistic, and Timed) objectives!

As an example, a SMART objective is: "Make a [SWOT](#) (Strengths, Weaknesses, Opportunities, and Threats) analysis of your business idea by this weekend".



These types of tools are very important, as long as the language barrier does not get in the way. Best practice should be shared, therefore [have a look at our website](#) for more information on the different types of tools!

Visits in Granada

The day after our workshops, partners had an opportunity to become more aware of what was currently being done for migrants in Granada through three visits to "La Cruz Roja" (The Red Cross), "Granada Acoge" and MPDL (Movement for Peace and Freedom). The partnership discovered a range of tools used by these organisations and found out about the process of supporting migrants in job seeking.



UPTA (Union of Self-Employed Professionals and Workers of Spain) works nationwide in Spain and represents the interests and rights of self-employed workers by providing training and information, and particularly encouraging self-employment in the social sector.

Learners' Quotes:

"Meeting social entrepreneurs was really inspiring!"

"It enabled me to critically consider how we can work together in partnership."

"The awareness of the topics discussed will stay in my mind."

"I learned that there are opportunities everywhere!"

"With willing hearts and skillful hands, the difficult we do at once; the impossible takes a bit longer."

Author Unknown

Useful websites:



[National Career Services \(UK\)](#)

[Jem website](#)

LA CRUZ ROJA...

...is currently helping migrants find a job with its project "Plan de Empleo" (Job Plan) with two main goals, first of all to raise awareness of the migrants' situation by working with various organisations and then by supporting migrants directly in order to increase their employability. The association is constantly trying to change the common view that they only support low qualified people because it also offers a great service to professionals, qualified for a range of work/enterprises.

The project "Interlabora" focuses on immigrant women with high qualifications but who still struggling to find employment. The organisation first orients them with increasing their awareness of the relevant options for finding a job in Spain and supports them with language lessons. It also finds companies for participants to complete an informal internship if they have no professional experience, in order to improve their networking, experience and employability. Find more information [here](#).



GRANADA ACOGE...

...has provided a voice for immigrants since 1987 and aims to remove any distinction between migrants and the rest of the population. Granada Acoge is a collaborative organisation which works at raising the awareness of the important role of migrants, as they are actually filling many employment gaps such as baby-sitting and elderly care for example. Its goal is to support the dignity of people in these low-paid jobs and to fight against the indecent salaries migrants often get for their work. Granada Acoge staff intervene by providing participants with advice and training on searching for jobs, preparing interviews etc... Their new programme "Compartiendo Ideas" (Sharing Ideas) combines the action of local people, providing relevant knowledge to generate ideas for self-employment and to strengthen and dignify craft work with an intercultural approach, as well as to raise the awareness of professional segregation. Further information is available [here](#).

MPDL "MOVIMIENTO POR LA PAZ, EL DESARME Y LA LIBERTAD" (Movement for Peace)...

...supports migrants not only with professional activity issues but also with very basic needs such as finding housing . MPDL offers a flexible and individual-oriented service, which focuses on understanding the participants' backgrounds and contexts in order, not only to help them settle in a new country but also to help them find the right sector in which to work and provide professional training. Discover MPDL [online](#).

**We are currently planning our next meeting,
which will take place in France in
November.
More news will be available soon...**



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